



Investor Update 2022

Media and Investor Presentation, October 21, 2022

Dr. Norbert Klapper, Group CEO

Kurt Ledermann, Group CFO

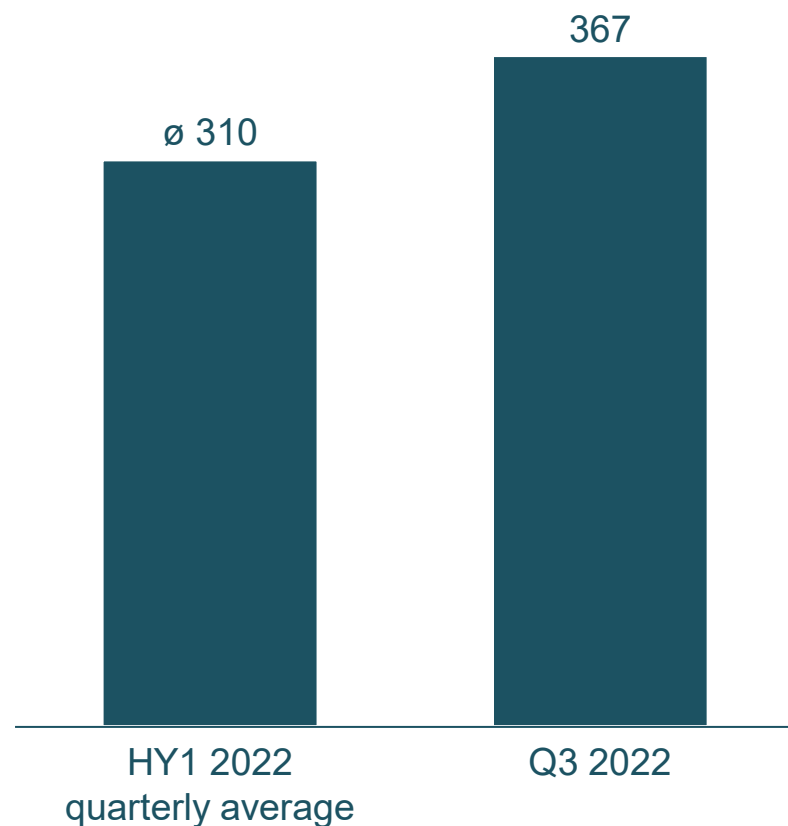
Key Messages

- Sales of CHF 366.8 million in the third quarter, CHF 987.4 million after nine months
- Order intake of CHF 226.4 million in the third quarter, CHF 1 095.8 million after nine months
- Order backlog of around CHF 2 000 million as of September 30, 2022
- Precautionary measures taken against potential energy crisis in Europe
- Financing of a Professorship for Artificial Intelligence
- Rieter site sales process on schedule
- Outlook 2022

Sales



CHF million



Action Plan HY2 2022:

- Close collaboration with key suppliers
- Alternative technical solutions to substitute missing material
- Price increases
- Backlog margin improvement

Rieter Group – Order Intake by Geography

Top five ranking average 2011-2020 vs. year-to-date September 2022

Average 2011-2020	Year-To-Date Sep. 2022
1. China	1. India
2. Turkey	2. Turkey
3. India	3. China
4. Uzbekistan	4. Uzbekistan
5. USA	5. Pakistan
Total: CHF 939.7 million¹	Total: CHF 1 095.8 million²

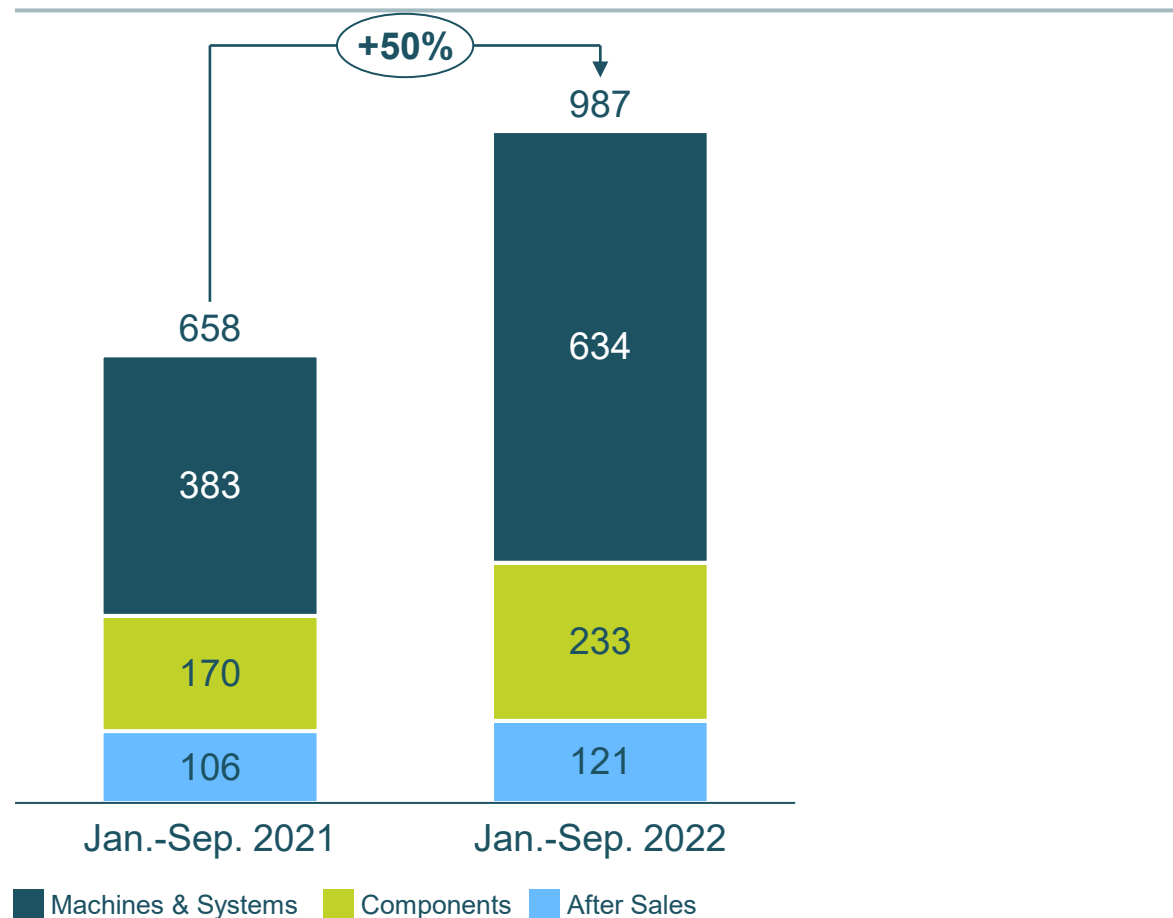
- Regional shift of demand continues
- Order intake still well above average

¹ Average of the published annual order intake of the Rieter Group

² w/o acquisition CHF 860.7 million

Sales by Business Group – Nine Months

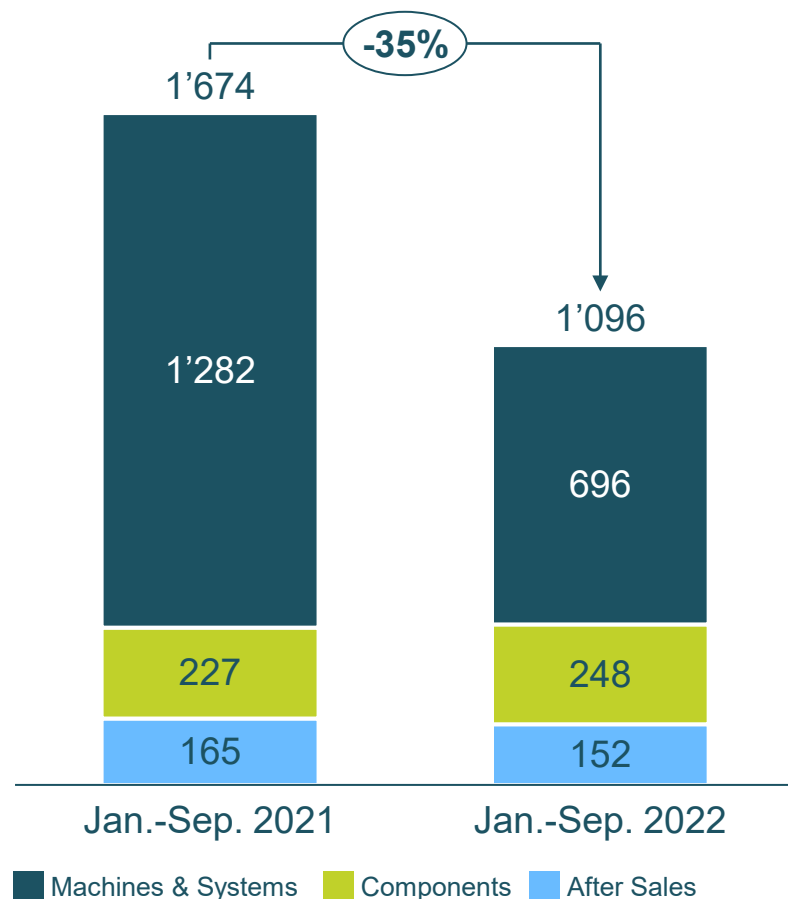
CHF million



- Business Group Machines & Systems +66%
- Business Group Components +37%
- Business Group After Sales +14%

Order Intake by Business Group – Nine Months

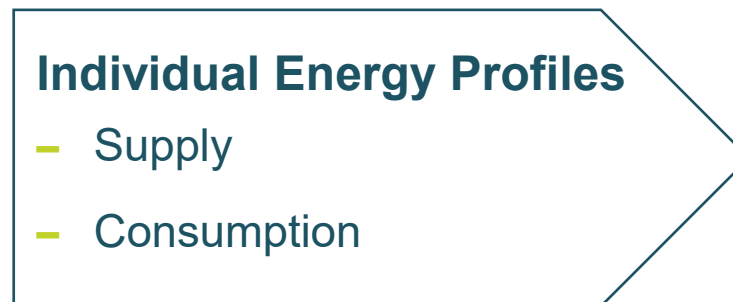
CHF million



- Demand for new equipment coming back to normal levels, investment sentiment impacted by risks/uncertainties
- Lower capacity utilization of spinning mills resulting in lower demand for consumables, wear & tear and spare parts

Potential Energy Crisis in Europe

Rieter European Sites	
Switzerland	4
Germany	5
Czech Republic	3
Belgium	1
France	1
Italy	1
Netherlands	1

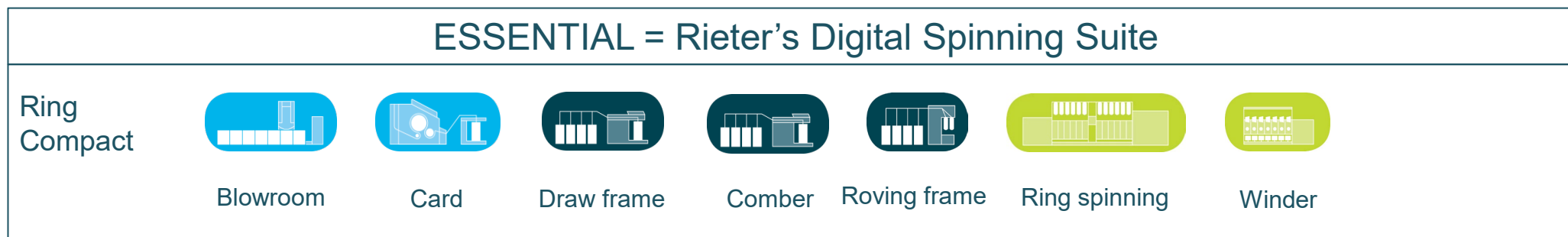


Energy Crisis Plan Priorities
1. IT and communication
2. Manufacturing
3. All others
4. Additional measures to ensure security of supply
Energy Savings!

- Major manufacturing operations outside Europe (China and India)

Artificial Intelligence

- Artificial Intelligence supports Rieter's digitization strategy



Spinning industry headaches to be addressed by digitization:

- Lack of experts
- Lack of operators
- Process inefficiencies

Rieter Site Sales Process on Schedule

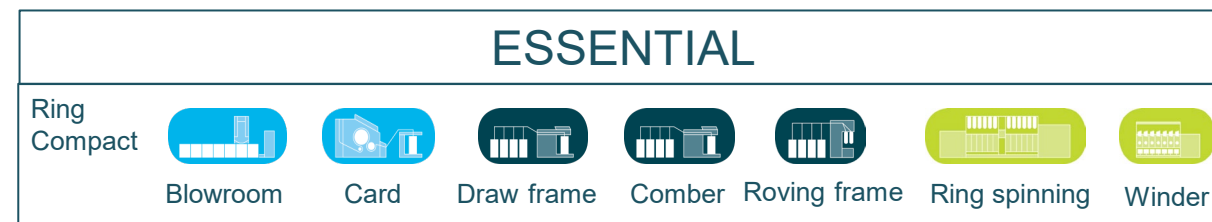
- The process for the sale of the remaining Rieter site in Winterthur (Switzerland) is proceeding according to plan.
- In total, around 75 000 m² of land will be sold.
- The Rieter CAMPUS is not part of this transaction.



- Rieter anticipates weakened demand for new systems in the coming months. The demand for consumables, wear & tear and spare parts will depend on the capacity utilization of spinning mills in the months ahead.
- For the full year 2022, Rieter expects sales of around CHF 1 400 million. The realization of sales revenue from the order backlog continues to be associated with risks in relation to the well-known uncertainties.
- Despite significantly higher sales compared to the prior-year period, Rieter expects EBIT and net result for 2022 to be below the previous year's level. This is due to the considerable increases in the cost of materials and logistics, additional costs for compensation of material shortages as well as expenses in connection with the acquisition in the years 2021/2022.
- As market and technology leader, Rieter will benefit from the continuing exceptionally high order backlog of around CHF 2 000 million, the significantly improved market position, and the continuation of the regional shift in demand.

Opportunities

Rieter will benefit from market development and strong market position



- Cost competitiveness/politics drive investments outside China and in China
- Equipment investment for 1 million tons of yarn production around CHF 1 billion

- 80% of global capacity
- USP: Digitization/system integration through ESSENTIAL
- Opportunity: Recycling

Financial Calendar



Publication of sales 2022	January 25, 2023
Deadline for proposals regarding the agenda of the Annual General Meeting	February 17, 2023
Results press conference 2023	March 9, 2023
Annual General Meeting 2023	April 20, 2023
Semi-Annual Report 2023	July 20, 2023
Investor Update 2023	October 20, 2023

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Appendix

Sales by Business Group



CHF million	January – September 2022	January – September 2022 w/o acquisition	January – September 2021	Difference	Difference adjusted ¹
Rieter	987.4	873.2	657.8	50%	34%
Machines & Systems	634.3	587.6	382.8	66%	54%
Components	232.6	178.8	169.5	37%	7%
After Sales	120.5	106.8	105.5	14%	3%

¹ Adjusted for currency and acquisition effects

Order Intake by Business Group

CHF million	January – September 2022	January – September 2022 w/o acquisition	January – September 2021	Difference	Difference adjusted ¹
Rieter	1 095.8	860.7	1 673.9	-35%	-48%
Machines & Systems	696.2	540.7	1 281.6	-46%	-58%
Components	248.1	194.4	227.0	9%	-13%
After Sales	151.5	125.6	165.3	-8%	-23%

¹ Adjusted for currency and acquisition effects